



By Paul Merriman





Get Smart or Get Screwed: How To Select The Best and Get The Most From Your Financial Advisor By Paul Merriman

**GET SMART or GET SCREWED: How To Select The Best and Get The Most From Your Financial Advisor** gives you insights into the variety of financial brokers and advisors, and the services they can — and should — offer. It includes extensive lists of questions you should ask and services you should receive from an advisor, and reasons why the brokerage industry is not serving your best interests.

To ensure that you "Get Smart," Paul helps you understand how to find and work with competent and ethical advisors, firms and products. Getting the best and most from your advisor will save you time, grow your money, and give you peace of mind. Whether you are a first-time or savvy investor, you will learn new ways to avoid the plethora of pitfalls many investors encounter.

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"No one understands what it takes to be a successful investor better than Paul Merriman." — Bill Schultheis, author, The Coffeehouse Investor

"Paul has spent a lifetime learning the techniques that make him an outstanding teacher of investing. Now it's your turn to benefit from his knowledge." — Knight Kiplinger, Editor in Chief, Kiplinger financial media company

**ABOUT THE "HOW TO INVEST" series** Paul A. Merriman's HOW TO INVEST series of print and eBooks provides concise and timeless information to help you achieve a secure financial future and stress-free retirement. Each book addresses specific audiences and investment topics. The first book, **First-Time Investor: Grow and Protect Your Money** is an essential guide to building and maintaining a successful investment portfolio.

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GET SMART or GET SCREWED: How To Select The Best and Get The Most From Your Financial Advisor gives you insights into the variety of financial brokers and advisors, and the services they can—and should—offer. It includes extensive lists of questions you should ask and services you should receive from an advisor, and reasons why the brokerage industry is not serving your best interests.

To ensure that you "Get Smart," Paul helps you understand how to find and work with competent and ethical advisors, firms and products. Getting the best and most from your advisor will save you time, grow your money, and give you peace of mind. Whether you are a first-time or savvy investor, you will learn new ways to avoid the plethora of pitfalls many investors encounter.

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#### **Editorial Review**

About the Author

PAUL MERRIMAN is author of Live It Up Without Outliving Your Money! and Financial Fitness Forever, written for his Public Broadcasting System special Financial Fitness After 50. Founder of the investment advisory firm Merriman LLC, he is a recognized authority on mutual funds and retirement planning. Now retired, Paul continues his commitment to educating people of all ages and incomes to make the most of their investments — through podcasts, articles, updated mutual fund recommendations, and the "How To Invest" series of print and eBooks.

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