



 Get Print Book

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence

By Saad Amanullah Khan



Download



Read Online

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan

"It's Business, It's Personal is an appropriate reminder that building a successful and sustainable business depends on many interdependent factors, not just one latest 'flavor of the month' practice. Saad also reminds us of the vital importance of foundational values and principles guiding an organization. The book goes beyond the theory of business success but also provides very practical 'how to' guidance."

—Werner Geissler, Vice Chairman of Global Operations,
Procter & Gamble

"Mr. Saad brilliantly demonstrates the need for consumer-centric purpose as a basis for enduring business success. Equally important is his conviction that good organizational practice is rooted in a strong value system. Equipped with twenty-five years of hard-earned business experience at Procter & Gamble, the author goes beyond lofty principles and provides time-honored advice on how to turn a vision into a winning in-market execution."

—Peter Corijn, Vice President for the Regional Business Unit of Gillette,
Procter & Gamble

"I was proud to have worked with Saad and found him an effective leader—a most honest and dependable associate. A person I would like to work with in any assignment."

—Fouad Kraytem, President Middle East Africa and General Export (MEAGE),
Procter & Gamble

"Saad has captured a treasure trove of insights from his long career at P&G. Insights that contributed to the outstanding success of the subsidiaries he was an important part of. It is almost criminal that non-P&Gers are offered the opportunity to read and learn from this book!"

—Philippe Bovay, Vice President/General Manager ,
Procter & Gamble Pakistan

"Excellent synopsis of the entire business exercise of vision setting and its associated processes. Saad captures in tremendous detail the entire process and goes into great depth on how to drive organizational excellence without which the vision would be powerless. The key to executing this process with excellence is what I call BOF i.e. 'Brutal Obsession with Fundamentals.'"

—Al Rajwani, Vice President Arabian Peninsula and Pakistan,
Procter & Gamble"

 [**Download** It's Business, It's Personal: From Setting a V ...pdf](#)

 [**Read Online** It's Business, It's Personal: From Setting a ...pdf](#)

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence

By Saad Amanullah Khan

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence
By Saad Amanullah Khan

"“It's Business, It's Personal is an appropriate reminder that building a successful and sustainable business depends on many interdependent factors, not just one latest ‘flavor of the month’ practice. Saad also reminds us of the vital importance of foundational values and principles guiding an organization. The book goes beyond the theory of business success but also provides very practical ‘how to’ guidance.”

—Werner Geissler, Vice Chairman of Global Operations,
Procter & Gamble

“Mr. Saad brilliantly demonstrates the need for consumer-centric purpose as a basis for enduring business success. Equally important is his conviction that good organizational practice is rooted in a strong value system. Equipped with twenty-five years of hard-earned business experience at Procter & Gamble, the author goes beyond lofty principles and provides time-honored advice on how to turn a vision into a winning in-market execution.”

—Peter Corijn, Vice President for the Regional Business Unit of Gillette,
Procter & Gamble

“I was proud to have worked with Saad and found him an effective leader—a most honest and dependable associate. A person I would like to work with in any assignment.”

—Fouad Kraytem, President Middle East Africa and General Export (MEAGE),
Procter & Gamble

“Saad has captured a treasure trove of insights from his long career at P&G. Insights that contributed to the outstanding success of the subsidiaries he was an important part of. It is almost criminal that non-P&Gers are offered the opportunity to read and learn from this book!”

—Philippe Bovay, Vice President/General Manager ,
Procter & Gamble Pakistan

“Excellent synopsis of the entire business exercise of vision setting and its associated processes. Saad captures in tremendous detail the entire process and goes into great depth on how to drive organizational excellence without which the vision would be powerless. The key to executing this process with excellence is what I call BOF i.e. ‘Brutal Obsession with Fundamentals.’”

—Al Rajwani, Vice President Arabian Peninsula and Pakistan,
Procter & Gamble"

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence
By Saad Amanullah Khan **Bibliography**

- Sales Rank: #2305588 in eBooks
- Published on: 2016-01-20
- Released on: 2016-01-20
- Format: Kindle eBook

 [**Download** It's Business, It's Personal: From Setting a V ...pdf](#)

 [**Read Online** It's Business, It's Personal: From Setting a ...pdf](#)

Download and Read Free Online It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan

Editorial Review

About the Author

Saad Amanullah Khan is the founder of Alamut Consulting (sustainability/governance of NGO's) and VanGuard Matrix (E-Commerce Solutions). He was previously CEO of Gillette Pakistan and spent twenty years with Procter & Gamble. Khan was also twice elected president of American Business Council and founded Pakistan Innovation Foundation and National Entrepreneur Working Group. In addition he is currently the President of Public Interest for the Law Association ' of Pakistan and Chairman of South East Asia Leadership Academy. He is also an active social worker and prolific writer.

Users Review

From reader reviews:

Brent Jones:

The feeling that you get from It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence is a more deep you digging the information that hide in the words the more you get interested in reading it. It does not mean that this book is hard to comprehend but It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence giving you thrill feeling of reading. The article author conveys their point in selected way that can be understood by anyone who read that because the author of this publication is well-known enough. This kind of book also makes your own personal vocabulary increase well. It is therefore easy to understand then can go along with you, both in printed or e-book style are available. We suggest you for having that It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence instantly.

Chris Henderson:

This book untitled It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence to be one of several books in which best seller in this year, honestly, that is because when you read this guide you can get a lot of benefit upon it. You will easily to buy this particular book in the book shop or you can order it by means of online. The publisher with this book sells the e-book too. It makes you easier to read this book, since you can read this book in your Smart phone. So there is no reason to you to past this e-book from your list.

Michael Kautz:

Spent a free time and energy to be fun activity to do! A lot of people spent their free time with their family, or their particular friends. Usually they undertaking activity like watching television, likely to beach, or picnic inside the park. They actually doing ditto every week. Do you feel it? Do you wish to something different to fill your current free time/ holiday? Could be reading a book can be option to fill your free of charge time/ holiday. The first thing you ask may be what kinds of reserve that you should read. If you want to consider look for book, may be the e-book untitled It's Business, It's Personal: From Setting a Vision to

Delivering it Through Organizational Excellence can be excellent book to read. May be it may be best activity to you.

Carl Johnson:

As a pupil exactly feel bored to help reading. If their teacher expected them to go to the library in order to make summary for some publication, they are complained. Just tiny students that has reading's soul or real their hobby. They just do what the instructor want, like asked to go to the library. They go to presently there but nothing reading significantly. Any students feel that reading through is not important, boring as well as can't see colorful photos on there. Yeah, it is being complicated. Book is very important for yourself. As we know that on this time, many ways to get whatever we wish. Likewise word says, many ways to reach Chinese's country. Therefore , this It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence can make you experience more interested to read.

**Download and Read Online It's Business, It's Personal: From
Setting a Vision to Delivering it Through Organizational Excellence
By Saad Amanullah Khan #G4QLPSD9EA2**

Read It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan for online ebook

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan books to read online.

Online It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan ebook PDF download

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan Doc

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan Mobipocket

It's Business, It's Personal: From Setting a Vision to Delivering it Through Organizational Excellence By Saad Amanullah Khan EPub