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Editorial Review

From the Publisher

This bestseller provides readers with the information and confidence needed to pass the Texas license exam and enter the professional field. Lending valuable insight into everything from career opportunities to the nature of real estate, mortgage theory and deeds of trust, this popular book offers a solid grounding in both principles and practice.

From the Back Cover

Key Benefit: Exceptionally complete and up-to-date, this best-selling volume covers the essentials of Texas real estate AND national real estate trends in a single integrated volume. It is an ideal reference on Texas-specific information for Realtors, and will provide those preparing for the Texas real estate license exam and professional practice with a solid grounding in principles and practice as well as valuable insight into everything from career opportunities to the nature of real estate, mortgage theory and deeds of trust. **Key Topics:** Uses a transaction-oriented approach throughout. Explains the requirements for real estate licenses. Reflects the 1995 and 1997 Texas legislative changes. Covers new statutes on power of attorney termination, new license law changes and agency concepts, new homestead issues per changes in the Texas constitution, new financing issues, and new TREC promulgated contract forms. Includes a separate chapter on Fair Housing. Uses the new NAI exam format for questions at end of each chapter and in three final practice/review examinations. **Market:** For Realtors and individuals interested in Texas real estate and for those preparing for the Texas Real Estate license exam.

About the Author

Charles J. Jacobus received a Bachelor of Science degree from the University of Houston in 1970 and a Doctor of Jurisprudence degree from the University of Houston Law Center in 1973. He is board certified by the State Bar of Texas Board of Legal Specialization in both residential and commercial real estate law. He is a member of the American College of Lawyers and the Houston Real Estate Lawyer's Council, and he has served as president of the Real Estate Educators' Association, chairman of the Real Estate Section of the Houston Bar Association, and chairman of the American Bar Association Committee on Real Estate Brokers and Brokerage. He has served on the Board of Editors for the American Bar Association Committee on Books and Publications, and is Mayor of his hometown, Bellaire, Texas.

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