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Hyper Sales Growth: Street-Proven Systems & Processes. How to Grow Quickly & Profitably.

By Jack Daly



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IF YOU THINK YOU KNOW SALES ... YOU DON'T KNOW JACK!

"Jack Daly stands above all others. His energy is matched only by his genius and understanding about what makes the best sales organizations. It's not commission strategies, it's not about glossy sales materials; it is about people.

Jack understands better than most that if you look out for your people and insist that they look out for your customers, the result is unprecedented growth (and a lot of very happy and inspired employees and customers)."

-Simon Sinek, Optimist and Author of Leaders Eat Last and Start With Why

"Winning teams result from strong cultures and leadership driven systems and processes. In the world of sales, as detailed in Hyper Sales Growth, Jack Daly knows how to lead and win."

-Pat Williams, Co-Founder, Orlando Magic, Author of Vince Lombardi on Leadership

"If you want to play the piano, you hire a teacher. If you want to run a fast marathon, you hire a coach. Jack Daly is the best Professional Sales Coach in America. He teaches you what you need to know, how to remember it, and how to practice it every single day. This book will change your life as a leader and a salesperson, and you will thank Jack Daly every day you make a new sale."

-Willy Walker, Chairman and CEO, Walker & Dunlop

"It's finally here!! The book all the million fans (that's literal) of Jack Daly have been wanting – a book that shares the same time-tested sales management techniques that work to drive growth he's been teaching in his powerful and packed workshops. It's all about getting the sales management piece right; this is the book that shows you the way." -Verne Harnish ,CEO of Gazelles Author of Mastering the Rockefeller Habits and

The Greatest Business Decisions of All Time

"If you want to get predictable revenue and profitable growth, Jack Daly is your source for the state of the art in sales. Read this book, buy it for your team, follow his advice and you'll be unstoppable."

-Christine Comaford , Executive Coach & Presidential Advisor NY Times Best Selling Author of SmartTribes: How Teams Become Brilliant Together

"Jack Daly is a rare gem in the business world. I have seen him transform several companies, by growing revenue, by upgrading corporate cultures, and by growing employees' capacity to produce results. His vast knowledge and experience gives him a perspective unmatched by anyone I've experienced. This book is a must read if you are interested in taking your company to the next level in the most direct way possible."

-Rick Sapio ,CEO of Mutual Capital Alliance, Inc

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Editorial Review

From the Back Cover

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About the Author

Jack Daly is a keynote speaker, serial entrepreneurand business growth catalyst. NOTEWORTHY CAREER HIGHLIGHTS: • Attracted by the consistent good weather in southern Cali- fornia, Jack relocated there from the east coast and started a mortgage company with 3 colleagues. As CEO, Jack led the company through robust growth in its initial 18 months to 750 employees, 22 offi ces nationwide, and in its fi rst 3 years the company reported profits of \$42 million. • Working as a senior partner in a 5 year-old privately held Enterprise, Jack helped the company to be recognized as Entrepreneur of the Year by Ernst & Young and ranked #10 on the Inc. 500 list of the fastest growing fi rms nationwide. • Following his teachings, many of his clients have now gone on to Inc. 500 status and Entrepreneur of the Year winners. WHY JACK DALY? • Led sales forces numbering in the thousands. • Vistage UK Overseas Speaker of the Year. • TEC Australia Speaker of the Year. • BS Accounting, MBA, Captain in the U.S. Army. PERSONAL HIGHLIGHTS INCLUDE: • Married 44 years (and counting) to Bonnie, his high school sweetheart. • Successfully fi nished 13 Ironmans covering eight coun- tries, fi ve continents and the World Championship, along with representing TEAM USA in 2012. • Played golf at over 80 of the Top 100 golf courses in the USA. • Completed 65 Marathons covering 35 states in the USA. • Bungee jumped the world's first and largest bungee jumps, and shark dived in South Africa. RESULTS: • That's what all of the above is about. Jack Daly delivers result

Users Review

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Shannon Blackshear:

The book Hyper Sales Growth: Street-Proven Systems & Processes. How to Grow Quickly & Profitably. make you feel enjoy for your spare time. You should use to make your capable more increase. Book can being your best friend when you getting strain or having big problem with your subject. If you can make examining a book Hyper Sales Growth: Street-Proven Systems & Processes. How to Grow Quickly & Profitably. to be your habit, you can get more advantages, like add your personal capable, increase your knowledge about a few or all subjects. You are able to know everything if you like start and read a publication Hyper Sales Growth: Street-Proven Systems & Processes. How to Grow Quickly & Profitably.. Kinds of book are several. It means that, science e-book or encyclopedia or others. So , how do you think about this guide?

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Sherry Hansen:

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book was represented how does the world has grown up. The words styles that writer make usage of to explain it is easy to understand. Often the writer made some analysis when he makes this book. That's why this book acceptable all of you.

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