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Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads

By Kenneth A Heinzel



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College students and recent grads: Want to nail the interview and get the job of your dreams? Read on. What you will learn in **Private Notes of a Headhunter** is as important as any course you've taken or will ever take: insider tips, tools and techniques tailored expressly to your needs ... information that will help give you an edge in one of the most challenging job search environments in many years.

- Explore the foremost fears college students have about job interviewing, and learn how to overcome them (read the questions and concerns of your peers in their own words in the **Student Question Forum** section).
- Learn what employers most want in a job seeker and how to convince them you have it.
- Learn how to avoid the most common mistakes candidates make in the job interview.
- Get a look inside the job interviewer's head: what turns them on, what turns them off, and what you can do about it (check out the **Job Fair Survey** section to read what actual interviewers and company recruiters have to say).
- Develop a personal action plan for successful job interviews that fits you and the job you want.
- Increase your chances of beating your competition by using proven interviewing techniques unknown to most job seekers.

“Ken Heinzel provides an excellent look at many of the most important aspects of the job search, from the very basics to using sophisticated skills to advance one's career. I wish I had this book years back, as it would have been a great resource when I was a job developer, placement manager, workforce planning and recruitment manager, and of course as a job seeker. Considering the current job search situation today, this will be a bible for many.”

– Frank Tastevin, Manager of Workforce Planning & Recruitment, University of California at San Francisco (retired)

“What Ken Heinzel offers, and what I have not found in any other book, is a demystification and deconstruction of the job interview seen from the vantage point of an executive recruiter who was also a college professor. It provides a wealth of information on just what to do to get and succeed in the interview as well as the biggest mistakes students tend to make in interviewing and how to avoid them. What really brings the book alive are Ken's real-life examples, most

drawn from his own extensive experience. For the first-time job seeker it deals with the pitfalls, fears, and self-doubts, while sharing advice on just what they must do in order to overcome any obstacles.”

– Robert H. Girling, Ph.D., Professor in the School of Business and Economics at Sonoma State University. His latest book is **The Good Company** (Hill Press, 2012).

“A very practical, hands-on guide to help you land a job that matches your interests and strengths. A must-read for recent college grads and those finding themselves back in the marketplace after being with one employer for a long time. **Private Notes of a Headhunter** is an easy read and packed with a lot of great information. I value the direct, no bull approach to the subject, the real-life examples and wealth of experience Ken Heinzel provides ... Very impressive!”

— Clyde Stutts, Ph.D, Executive Vice President, DHR International Executive Recruiters

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Editorial Review

About the Author

Ken Heinzl's unique student-centered approach to the job search process and interviewing is the culmination of 33 years of experience as a professional headhunter, business executive, and university instructor. The strategies and exercises he has developed and honed over the years have been successfully implemented by students and job-seekers just like you. These techniques work because they are based on real people, real experiences. And they will work for you in making the all-important transition from college student to career professional.

Users Review

From reader reviews:

Jack Evans:

The book Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads can give more knowledge and information about everything you want. So just why must we leave a very important thing like a book Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads? A few of you have a different opinion about guide. But one aim in which book can give many facts for us. It is absolutely right. Right now, try to closer using your book. Knowledge or data that you take for that, you may give for each other; you are able to share all of these. Book Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads has simple shape but the truth is know: it has great and big function for you. You can appearance the enormous world by open and read a guide. So it is very wonderful.

Martha Williams:

The feeling that you get from Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads could be the more deep you searching the information that hide within the words the more you get considering reading it. It does not mean that this book is hard to know but Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads giving you excitement feeling of reading. The writer conveys their point in particular way that can be understood simply by anyone who read this because the author of this reserve is well-known enough. That book also makes your own vocabulary increase well. Making it easy to understand then can go with you, both in printed or e-book style are available. We propose you for having that Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads instantly.

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Some people said that they feel bored when they reading a guide. They are directly felt this when they get a half elements of the book. You can choose the book Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads to make your own reading is interesting. Your skill of reading skill is developing when you such as reading. Try to choose very simple book to make you enjoy you just read it and mingle the feeling about book and reading especially. It is to be 1st opinion for you to like to start a book and go through it. Beside that the guide Private Notes of a Headhunter: Proven Job Search and Interviewing Techniques for College Students and Recent Grads can to be your brand-new friend when you're sense alone and confuse with the information must you're doing of their time.

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