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ERP: Making It Happen: The Implementers' Guide to Success with Enterprise Resource Planning

By Thomas F. Wallace, Michael H. Kremzar



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Follow the "Proven Path" to successful implementation of enterprise resource planning

Effective forecasting, planning, and scheduling is fundamental to productivity-and ERP is a fundamental way to achieve it. Properly implementing ERP will give you a competitive advantage and help you run your business more effectively, efficiently, and responsively. This guide is structured to support all the people involved in ERP implementation-from the CEO and others in the executive suite to the people doing the detailed implementation work in sales, marketing, manufacturing, purchasing, logistics, finance, and elsewhere.

This book is not primarily about computers and software. Rather, its focus is on people-and how to provide them with superior decision-making processes for customer order fulfillment, supply chain management, financial planning, e-commerce, asset management, and more. This comprehensive guide can be used as a selective reference for those, like top management, who need only specific pieces of information, or as a virtual checklist for those who can use detailed guidance every step of the way.



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Editorial Review

From the Inside Flap

Enterprise Resource Planning (ERP) is a set of business processes that enables companies to dramatically improve customer service and productivity while sharply lowering costs and inventories. However, implementing it successfully is not easy. Many companies have invested large amounts of money and time in ERP software, but have not realized benefits. The reason: They didn't do it right.

ERP: Making It Happen will tell you how to do it right-in a no-nonsense, straightforward manner. This book applies to companies implementing ERP for the first time-and also to companies re-implementing after a less than successful initial attempt. The book's "Proven Path" approach guides a company step-by-step through every stage of the ERP implementation process and, if followed faithfully, will yield enormous benefits.

This user-friendly guide spells out, step by step, how to:

- * Launch the project properly
- * Successfully implement the basic ERP planning and scheduling tools
- * Integrate financial planning with operational data
- * Connect effective planning processes throughout the extended supply chain of customers and suppliers
- * Provide the foundation for effective e-commerce

Implementing ERP successfully yields better decision-making, enhanced coordination and teamwork throughout the supply chain, and greater responsiveness to customer needs.

ERP: Making It Happen provides the working knowledge to implement superior business processes that yield significant competitive advantage. Implementing ERP successfully is a critically important part of running a manufacturing business at a world-class level.

From the Back Cover

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About the Author

THOMAS F. WALLACE has spent his career writing, teaching, and helping manufacturing enterprises to operate better. He is currently a Distinguished Fellow of The Ohio State University's Center for Excellence

in Manufacturing Management.

MICHAEL H. KREMZAR recently retired from his position as Vice President of Product Supply at Procter & Gamble, where he worked for nearly forty years. During that time he was a catalyst and leader in P&G's highly successful implementation of global ERP.

Users Review

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Reading a guide can be one of a lot of activity that everyone in the world enjoys. Do you like reading book consequently. There are a lot of reasons why people enjoy it. First reading a e-book will give you a lot of new facts. When you read a book you will get new information since book is one of numerous ways to share the information as well as their idea. Second, looking at a book will make you more imaginative. When you reading a book especially fictional works book the author will bring someone to imagine the story how the personas do it anything. Third, you may share your knowledge to other individuals. When you read this ERP: Making It Happen: The Implementers' Guide to Success with Enterprise Resource Planning, you can tells your family, friends and soon about yours e-book. Your knowledge can inspire average, make them reading a publication.

Daniel Kirk:

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Robert Bartlett:

Playing with family in a very park, coming to see the sea world or hanging out with friends is thing that usually you will have done when you have spare time, then why you don't try matter that really opposite from that. One activity that make you not experience tired but still relaxing, trilling like on roller coaster you are ride on and with addition associated with. Even you love ERP: Making It Happen: The Implementers' Guide to Success with Enterprise Resource Planning, you may enjoy both. It is great combination right, you still want to miss it? What kind of hang-out type is it? Oh occur its mind hangout guys. What? Still don't get it, oh come on its named reading friends.

James Martin:

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