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By Simon Acland



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Are you an entrepreneur who's looking for funding, but daunted by the intricacies of venture capital? In this provocative and witty new book, learn about the inner workings of the venture capital industry and how its firms make their money. Discover how venture capitalists run their own businesses and the ways they can best help you run yours, as well as the alternatives to venture capital and how to make a successful exit.

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