







100+ Management Models: How to **Understand and Apply the World's Most Powerful Business Tools**

By Fons Trompenaars, Piet Hein Coebergh



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The one-stop resource to 100+ powerful management methods

100+ Management Models offers a quick overview of the key features and potential applications of each of the most important models in nine different categories: sustainability, innovation, strategy, diversity, customers, human resources, benchmarking, leadership, and implementation. Each section concludes with a summary of the key dilemmas that tend to emerge from the particular function, along with analysis of potential solutions.

Fons Trompenaars is a world expert on international management and the author of the global bestseller Riding the Waves of Culture. He is a recipient of the International Professional Practice Area Research Award by the American Society for Training and Development (ASTD).

Piet Hein Coebergh is an expert in formulating and communicating corporate strategy. He is a lecturer at the University of Applied Sciences, Leiden, and managing consultant at Coebergh Communications & PR.

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Editorial Review

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"Innovation, reverse innovation in particular, offers the key to creating a more sustainable global society. This powerful book on classic and emerging management theories puts the dilemmas of innovation in perspective for the leaders of today and tomorrow."

VIJAY GOVINDARAJAN, COXE DISTINGUISHED PROFESSOR, TUCK SCHOOL OF BUSINESS

"I highly encourage students, academics and leaders in business and government to take note of the latest sustainable business models, theories and best-practices set out in this book. The reason is straightforward: we all have a responsibility to make the much needed transformational change towards a more sustainable and equitable world."

PAUL POLMAN, CEO UNILEVER AND CHAIRMAN WORLD BUSINESS COUNCIL FOR SUSTAINABLE DEVELOPMENT (WBCSD)

About the Author

Fons Trompenaars (Amsterdam, Netherlands) is a world expert on international management and the author of the global bestseller *Riding the Waves of Culture*. He is a recipient of the International Professional Practice Area Research Award by the American Society for Training and Development (ASTD).

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